



REQUEST FOR PROPOSALS # WF09F2A

ENERGY-AS-A-SERVICE PARTNERSHIP QUESTIONS & ANSWERS JULY 9, 2026

1. Q: As there is currently no site walkthrough scheduled, would a budgetary/markup structure be acceptable at this stage? We do not yet have access to utility information, surveys, project scope documents, or other supporting data necessary for a detailed evaluation.

A: The selected firm would be given existing utility spend data and asked to come on site after award. For purposes of the RFP, your firm should provide an example markup of a typical structure as one might apply to Westchester. At this time we are seeking qualifications and examples of what a proposed structure may entail, which will be further informed by actual diligence with the awarded firm. Below is additional information that may assist with responding to the request for proposals:

WMCHHealth Location	Central Energy Plant Equipment Inventory
Westchester Medical Center	None. Steam and electric provided by the County (DPW).
MidHudson Regional Hospital	<ul style="list-style-type: none"> • 3 Boilers • 2 chillers For the central plant
Good Samaritan Hospital	<ul style="list-style-type: none"> • 3 25,000 MBH Cleaver-Brooks Boilers • 2 600-ton York Centrifugal Chillers
Good Samaritan Hospital (cont'd)	<ul style="list-style-type: none"> • 1 155-ton Trane Air-Cooled Screw Chiller • 1 50-ton Johnson Controls Air-Cooled Screw Chiller • 1 85-ton McQuay Air-Cooled Scroll Chiller
St. Anthony Community Hospital	<ul style="list-style-type: none"> • 1 84.8-ton AquaForce Carrier Air-Cooled Screw Chiller • 2 200 Horsepower Oil-only Boilers • 1 200 Horsepower Gas-only Boiler
Mount Alverno Center	<ul style="list-style-type: none"> • 2 200 Horsepower Dual Fire Boilers
Bon Secours Community Hospital	<ul style="list-style-type: none"> • 400-ton Chiller • 150-ton Chiller Absorber (out of service, end of useful life) • 2 300 Horsepower Boilers, Dual Fire
Margaretville Hospital	Inventory information was not readily available
HealthAlliance Hospital – Mary’s Avenue Campus	<ul style="list-style-type: none"> • 4 Boilers • 3 Chillers

Estimated Percentage of Pneumatic versus DDC Controls for the Specified Location		
WMCHHealth Location	Pneumatic	DDC
Westchester Medical Center	70%	30%
MidHudson Regional Hospital	60 – 70%	40% to 30%
Good Samaritan Hospital	70%	30%
St. Anthony Community Hospital	70%	30%
Bon Secours Community Hospital	60%	40%
Margaretville Hospital	100%	
HealthAlliance Hospital – Mary’s Avenue Campus	70%	30%

Estimated Percentage of LED Lighting for the Specified Location	
WMCHHealth Location	LED
Westchester Medical Center	60%
MidHudson Regional Hospital	30%
Good Samaritan Hospital	40%
St. Anthony Community Hospital	25%
Bon Secours Community Hospital	25 – 30%
Margaretville Hospital	85%
HealthAlliance Hospital – Mary’s Avenue Campus	40%

Please Note: All answers represent the most current information available as of the date first set forth above. Any previously distributed information should be disregarded.